



# CAPABILITY STATEMENT

***A design/build general contractor  
specializing in turn-key building solutions  
for the federal government***

K-Con, Inc. is a SBA Small Business  
with more than 35 years of experience

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CONSTRUCTION  
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## WHY K-CON, INC?

### Design/Build Solutions

K-Con is a full-service design-build general contractor, specializing in building solutions. K-Con's goal is to provide the "Method and the Mechanism" to get jobs done — **faster, easier, cheaper... period** — without the costly fees of an architect.

### Turn-Key Construction

K-Con will design and manage all aspects of your project, from start to finish, with **single-point responsibility**.

### Simplified Acquisition

Many of K-Con's projects are completed through our existing **GSA contract**, which is meticulously audited to ensure K-Con's customers are receiving the Best Value and best pricing available.

### Geography

K-Con works in all 50 states and 4 territories. Customers deal directly with K-Con headquarters, and have **full time, K-Con supervisory personnel on site** for every project.

### Customers

K-Con conducts the vast predominance of its work for the Federal Government. K-Con understands the critical and vital importance of an **efficient, safe, quality driven, and reliable** contractor that can comply with Government procurement and construction regulations, and is in tune with the requirements of Federal agencies.

### Experience

142 National Guard customers can't be wrong.



## MEMBERSHIPS:

- Design Build Institute of America
- Society of American Military Engineers
- U.S. Green Building Council
- U.S. Chamber of Commerce
- Charleston Chamber of Commerce
- LEED® Accredited







## EXPERTISE AREAS

### Project Types:

- › Maintenance & Workshops
- › Training Facilities & Range Towers
- › Offices & Administration
- › Warehouses & Storage
- › Renovation & Roofing
- › Guard Booths
- › Residences
- › Wood Frame
- › Specialized projects (Classrooms, Gyms, Medical Facilities)

### Awards:

- › *Top 100 Metal Builders* 2009 & 2010, Metal Construction News
- › *The Blue Chip Enterprise Award* 1998, MassMutual and the U.S. Chamber of Commerce
- › *Top 25 Fastest Growing Companies of SC* 2004 and 2005, SC Chamber of Commerce

## Why Design/Build?

Design/Build facilitates a true team approach to both final design and construction, by closely integrating input from end user, builder and designer at the onset and during all phases of the project.

### ADVANTAGES:

Design/build projects typically result in 6-10% cost savings while completing projects an average of 33% faster.

The design/build process promotes close communications and a partnering effort between owner, builder and designer, thus avoiding conflicts.

Overall responsibility for the project falls to one source—the design/builder. There is no separate architectural services contract.

Precise, up-front definition of the design with the consensus of all team members, virtually eliminates costly change orders and modifications during construction.

Concurrent activities — construction on initial phases can begin while final designs and finish decisions continue without undue delay.

K-Con's experience with Government clients provides facility solutions that meet mission requirements and budgets. K-Con understands Government/Military needs.





## SIMPLIFIED ACQUISITION

Consider Simplified Acquisition Design/Build to fast track your project.

K-Con has contracting methods available that will save both time and money while controlling your construction costs up front. Your project can go turn-key and you can have it awarded in less than 30 days. Ask us how.

### ON THE JOB

K-Con provides their customers with hands-on execution. Working nationwide no matter where you need us, K-Con places a certified employee superintendent for your project's duration keeping your interests represented.



### GSA Schedule

Reduce Time and Cost

All of K-Con's design/ build construction services are available through our existing GSA contract. K-Con can provide a complete turn-key project, all through GSA. The average time to place a GSA order is 15 days.

### SHOVEL READY DESIGNS

K-Con has a portfolio of facilities available for download from the website. Mark up the drawings and return them to K-Con for a modified 10% drawing and scope of work. You could have a turn-key facility contracted for in 5 days.

Order not only building systems, but the design and engineering services.

